

H. David Petersson

Curriculum Vitae

Highlights

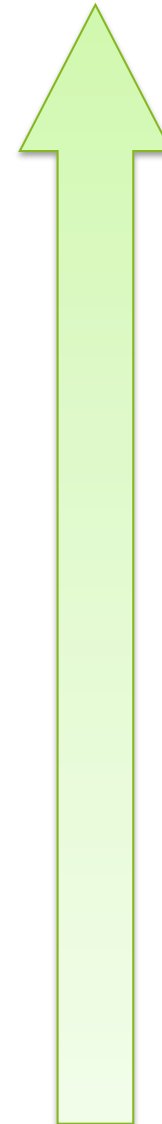
- 20 years in China
- MBA
- Fluent in Chinese Mandarin
- Supply Chain management professional
- Managed startups & fast-growth organizations
- International project management
- Lead 200+ people

Employment Objective

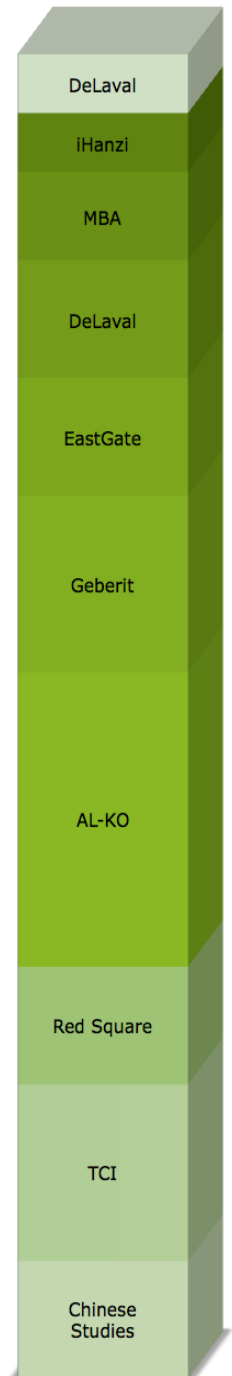
My passion lies with people management and continuous improvements and I love the technical aspect of operations management.

Drawing upon my wide range of operational experience in different fields in China over the past 20 years, **I aim at an operations** role leading a foreign invested manufacturing based company to achieve growth, profitability and overall success in China.

2013



1990



H. David Petersson

Regional Sourcing Director

DeLaval

2012 - Present

Company:

- DeLaval is the leading global provider of dairy processing equipment and services. Part of the privately owned Tetra Laval group

Responsibilities:

- Daily operation of current supplier base (70 local suppliers, annual purchase value of CNY 100m, 600 non-standard parts).
- Manage and improve annual KPI's including OTIF, contract coverage, payment terms and quality performance.
- Establish supplier strategy and transform locus to north China (CNY 250m annual volume value by 2017 + direct export business).
- Identify resource and competence needs and build organization.

Achievements:

- Restructured and expanded teams to enhance communication, collaboration and performance.
- Hired high level talent within category, project and quality assurance management, effectively tripled sourcing team size in 1 year at two locations.
- Established a clear supplier strategy – what, when, where & how much – categorized & classified.
- Established new plastic moulds/parts supplier base. Food grade capabilities.
- Average 35% savings.
- Regional KPIs highest globally.

Projects:

- Key member of transfer projects. Established collaboration and communication platform. Meeting or exceeding project directives.

Reporting Lines



Global Sourcing Director



Regional Sourcing Director **18**

Projects

CMS Transfer Project

PCBA Transfer Project

Mixed Localization Projects

H. David Petersson

Regional Manufacturing Director

DeLaval

2013 - Present

Company:

- DeLaval is the leading global provider of dairy processing equipment and services. Part of the privately owned Tetra Laval group.

Responsibilities:

- Manage startup new 13,000 m² factory in Tianjin and close down old factory in Shanghai.
- Hire management team, migrate technology, assure product supply.
- Establish operational framework and targets for quality, productivity, inventory, costs, etc..
- Operational budget plan and control.

Achievements:

- Smooth close-down of old plant – successful launch of new plant – on time, on budget.
- Hiring of new management and general staff, arrangements of technology transfers, phase-out old employees.
- Established salary and piece-work levels to secure productivity, staff retention, product quality, etc..
- Implemented Lean and other process controls and measures to assure continuous high quality performance.
- Assured uninterrupted supply and implemented product traceability.
- Acquired necessary product certifications.

Projects:

- Steering committee for Site-Readiness project
- Steering committee for ISO 9000 & 14000 implementation projects

Reporting Lines



**Global
Manufacturing
Director**



**Factory
Manager 20**

Projects

**Site Readiness
Project**

ISO 9000 – 14000

**Mixed Site
Projects**

H. David Petersson

Education

Master of Business Administration

La Trobe University
Graduate School of Management (GSM)
Melbourne, Australia
2010

Dean's Commendation



LA TROBE UNIVERSITY
AUSTRALIA

Graduate Certificate of Business Administration

Swinburne University of Technology
Australian Graduate School of Entrepreneurship
Melbourne, Australia
2009



Electric & Telecommunication

Lindälvsskolan
Kungsbacka, Sweden
1987

Business Analysis And Modelling

International Finance

Developing People And High Performance Organisations

Entrepreneurial Business Planning

International And Comparative Human Resource Management

Strategic Management Of Intellectual Capital

Issues In Strategic Management

Management Fundamental

Organisational Behaviour

Strategic Human Resource Management

International Business Environment

Advanced And International Marketing

Strategic And Entrepreneurial Marketing

Leading

Accounting Information & Managerial Decision Making

Business Information Systems In A Rapidly Changing World

H. David Petersson

Personal Information & Contact

Born 1967 in
Gothenburg, Sweden,
Swedish citizen

Married with Chinese
national, one daughter

Hobbies

Travel
Photography,
World affairs
Outdoor activities

Native level fluency in

English
Mandarin Chinese
Swedish

(with basic German)

Highly competent
in all major
Windows and Mac
applications



潘德伟

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